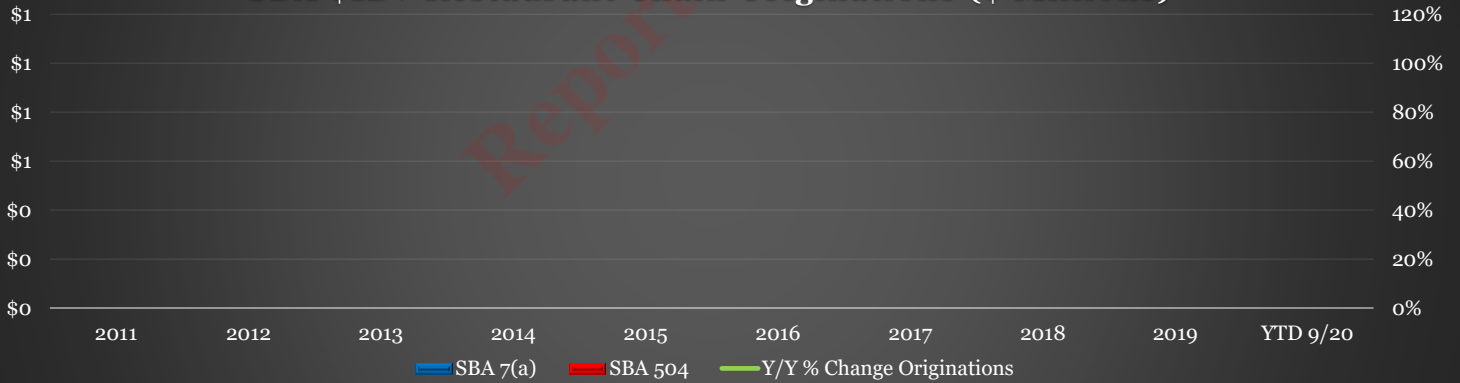


SBA \$1B+ Chain Restaurant Lending Summary (\$ Millions)

	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 9/20
SBA 7(a)										
7(a) Portfolio Balance										
<i>Y/Y % Change Portfolio</i>										
7(a) Originations										
<i>Y/Y % Change Originations</i>										
Total # 7(a) Loans										
Average Loan Amount										
Average Interest Rate										
Total Charge Offs										
<i>Total Charge Offs as a % of Portfolio</i>										
SBA 504										
504 Portfolio Balance										
<i>Y/Y % Change Portfolio</i>										
504 Originations										
<i>Y/Y % Change Originations</i>										
Total # 504 Loans										
Average Loan Amount										
Average Interest Rate										
Total Charge Offs										
<i>Total Charge Offs as a % of Portfolio</i>										
Total SBA										
Total \$1B+ Chain SBA Portfolio Balance										
<i>Y/Y % Change Portfolio</i>										
Total \$1B+ Chain Originations										
<i>Y/Y % Change Originations</i>										
Total Charge Offs										
<i>Total Charge Offs as a % of Portfolio</i>										

(1) Includes only funded loans.
 (2) Assumes 10% of existing portfolio burns off annually.

SBA \$1B+ Restaurant Chain Originations (\$ Millions)



SBA \$1B+ Restaurant Chain Charge Offs



SBA Total Loan (7a & 504) \$1B+ Chain Summary

Chain	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 9/20	Total Loan \$	Total # Loans	Avg. Loan Amt	Total Losses	Total Losses % of Total Loans
Applebee's																
Arby's																
Bojangles'																
Buffalo Wild Wings																
Burger King																
Carl's Jr.																
Checkers/Rally's																
Church's																
Corner Bakery Café																
Culver's																
Dairy Queen																
Denny's																
Domino's																
Dunkin Donuts																
Firehouse Subs																
Five Guys																
Golden Corral																
Hardee's																
IHOP																
Jack in the Box																
Jersey Mike's																
Jimmy John's																
KFC																
Krispy Kreme																
Little Caesars																
Moe's Southwest Grill																
Panera Bread																
Papa John's																
Perkins																
Pizza Hut																
Popeyes																
Qdoba																
Red Robin																
Sonic Drive-In																
Subway																
T.G.I. Friday's																
Taco Bell																
Tim Horton's																
Wendy's																
Wingstop																
Zaxby's																
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	#DIV/0!	\$0	#DIV/0!

SBA 7(a) Loan \$1B+ Chain Summary

Chain	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 9/20	Total Loan \$	Total # Loans	Avg. Loan Amt	Total Losses	Total Losses % of Total Loans
Applebee's																
Arby's																
Bojangles'																
Buffalo Wild Wings																
Burger King																
Carl's Jr.																
Checkers/Rally's																
Chili's Grill & Bar																
Church's																
Corner Bakery Café																
Culver's																
Dairy Queen																
Denny's																
Domino's																
Dunkin Donuts																
Firehouse Subs																
Five Guys																
Golden Corral																
Hardee's																
IHOP																
Jack in the Box																
Jersey Mike's																
Jimmy John's																
KFC																
Krispy Kreme																
Little Caesars																
Moe's Southwest Grill																
Panera Bread																
Papa John's																
Perkins																
Pizza Hut																
Popeyes																
Qdoba																
Red Robin																
Sonic Drive-In																
Subway																
T.G.I. Friday's																
Taco Bell																
Tim Horton's																
Wendy's																
Wingstop																
Zaxby's																
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	#DIV/0!	\$0	#DIV/0!

SBA 504 Loan \$1B+ Chain Summary

Chain	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 9/20	Total Loan \$	Total # Loans	Avg. Loan Amt	Total Losses	Total Losses % of Total Loans
Applebee's																
Arby's																
Bojangles'																
Buffalo Wild Wings																
Burger King																
Carl's Jr.																
Checkers/Rally's																
Church's																
Corner Bakery Café																
Culver's																
Dairy Queen																
Denny's																
Domino's																
Dunkin Donuts																
Firehouse Subs																
Five Guys																
Golden Corral																
Hardee's																
IHOP																
Jack in the Box																
Jersey Mike's																
Jimmy John's																
KFC																
Krispy Kreme																
Little Caesars																
Moe's Southwest Grill																
Panera Bread																
Papa John's																
Perkins																
Pizza Hut																
Popeyes																
Qdoba																
Red Robin																
Sonic Drive-In																
Subway																
T.G.I. Friday's																
Taco Bell																
Tim Horton's																
Wendy's																
Wingstop																
Zaxby's																
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	#DIV/0!	\$0	#DIV/0!

Paycheck Protection Program (PPP) Loans \$1B+ Chains (Apr. 2020 - Jan. 2021)

Chain	\$ Amount Approved PPP Loans	# of Loans	Avg. Loan/ Concept
Applebee's			
Arby's			
Bojangles'			
Buffalo Wild Wings			
Burger King			
Carl's Jr.			
Checkers/Rally's			
Chick-fil-A			
Chili's Grill & Bar			
Church's			
Corner Bakery Café			
Culver's			
Dairy Queen			
Denny's			
Domino's			
Dunkin'			
Firehouse Subs			
Five Guys			
Golden Corral			
Hardee's			
IHOP			
Jack in the Box			
Jersey Mike's			
Jimmy John's			
KFC			
Krispy Kreme			
Little Caesars			
McDonald's			
Moe's Southwest Grill			
Panera Bread			
Papa John's			
Perkins			
Pizza Hut			
Popeyes			
Qdoba			
Red Robin			
Sonic Drive-In			
Subway			
T.G.I. Friday's			
Taco Bell			
Texas Roadhouse			
Tim Horton's			
Wendy's			
Whataburger			
Wingstop			
Zaxby's			
Total	\$0	0	

Franchise Name	Borrower Name	Date Approved	Initial Approval Amount	Borrower Address	Borrower City	Borrower State	Borrower Zip	Loan Number	LoanStatus Date	LoanStatus	Term	Servicing Lender Name	Originating Lender
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Data on 23,000 PPP Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2010

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 700 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2011

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 500 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2012

Industry \$1B Chain R Segmen Sub-Segment FranchiseName Program BankName GrossApproval SBAGuaranteed ApprovalDate FirstDisbursementDate InitialInterestRate LoanStatus PaidInFullDate ChargeOffDate GrossChargeOffAmount

Data on 650 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2013

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBA Guaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 675 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2014

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 775 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2015

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
----------	------------	----------	-------------	---------------	---------	----------	---------------	---------------	--------------	-----------------------	---------------------	------------	----------------	---------------	----------------------

Data on 800 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2016

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
----------	------------	----------	-------------	---------------	---------	----------	---------------	---------------	--------------	-----------------------	---------------------	------------	----------------	---------------	----------------------

Data on 600 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2017

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
----------	------------	----------	-------------	---------------	---------	----------	---------------	---------------	--------------	-----------------------	---------------------	------------	----------------	---------------	----------------------

Data on 550 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2018

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 500 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 2019

Industry	\$1B Chain	R Segmen	Sub-Segment	FranchiseName	Program	BankName	GrossApproval	SBAGuaranteed	ApprovalDate	FirstDisbursementDate	InitialInterestRate	LoanStatus	PaidInFullDate	ChargeOffDate	GrossChargeOffAmount
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Data on 400 Loans

Report Outline

SBA 7A \$1B+ Chain Loans - 9 Months Sept. 2020

Industry \$1B Chain R Segmen Sub-Segment FranchiseName Program BankName GrossApproval SBAGuaranteed ApprovalDate FirstDisbursementDate InitialInterestRate LoanStatus PaidInFullDate ChargeOffDate GrossChargeOffAmount

Data on 300 Loans

Report Outline

All Inclusive Subscription Package

Value-Added Data & Insight for \$1B+ Chains

Concept Benchmarking Reports

Applebee's	Arby's	Burger King	Carl's Jr.
Chili's	Church's	Denny's	Domino's
Hardee's	IHOP	Jack in the Box	KFC
McDonald's	Panera	Papa John's	Pizza Hut
Popeyes	Sonic	Subway	Taco Bell
TGI Friday's	Wendy's	Quarterly Concept Updates*	

Industry Benchmarking (50+ Chains)

Store Level	Systemwide	Finance
New Unit Investment	Quarterly Same Store Sales*	Unit
Remodeling	Annual RR Databook*	Valuations
Unit Economics	Unit & Sales Growth Analysis	Franchise
Marketing Spend	Menu & Promotions	Finance
	Commodities Database*	

* Only available as part of subscription.

FDD library for 40+ Chains

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